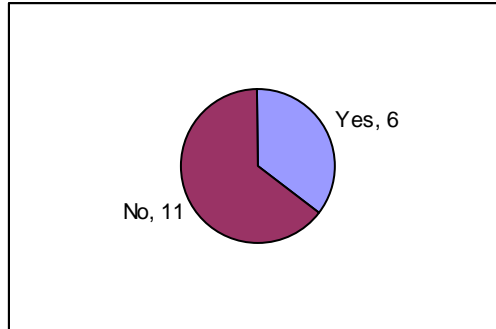


**Survey**  
**Members Serving “Independent Living” Residents**

17 Respondents

1. We understand that members serving “independent living” (IL) residents are experiencing challenges in maintaining the health and quality of health for this population. Are you having this challenge in your situation?



2. We know that a trend is that prospects/residents are coming to your community at a later age. What is the average age of a new IL resident in your community over the last 18 months?

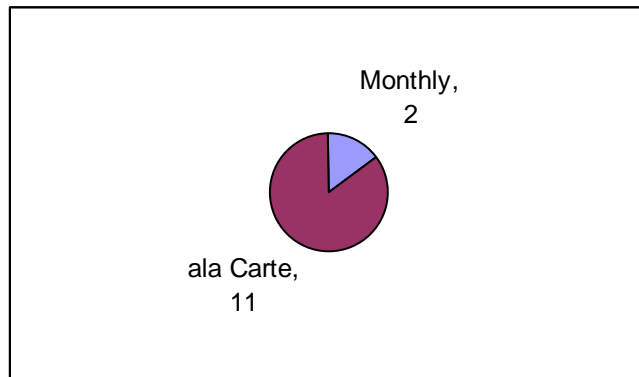
Average = 82 Range: 73-78-79/80-80-80-81-82-83.5-84-84-84-85-85-mid 80's- 87

3. What healthcare support services (service delivery) are you currently offering your IL residents? NOTE: We are not asking for basic services like security, housekeeping, food services, transportation, activities, etc.

	In House Staff	Utilize Outside Provider
Home Care	1	13
Home Health	1	15
Private Care / Sitter Services	1	15

1. ala carte personal care services, in house
2. outside hospice
3. medical director and FPN with onside clinic
4. ACTS has a nursing agency which provides services for our residents
5. Skilled nursing and assisted living in-house
6. We arrange for residents to find an individual to administer medications to them in IL apartments on a b.i.d. basis for under \$10 a day.
7. Emergency calls from SNF to ILU or level changes within our CCRC
8. Food options available at community, transportation, case management
9. Wellness services only (LPN Wellness Coordinator)

4. Are these services included in the monthly rate or charged a la carte?



5. How well do you feel the services you are offering meet the needs of your IL residents?

1 = Very Well

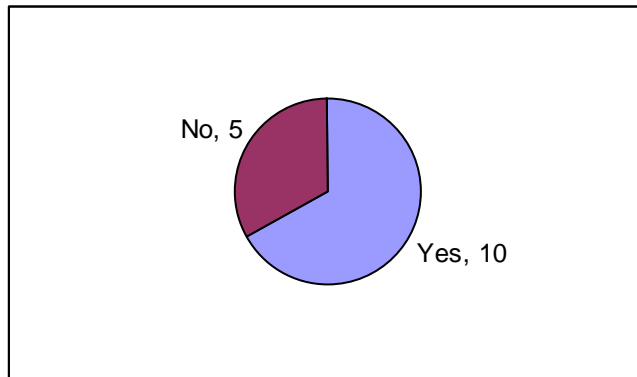
5 = Not Well at All

	1	2	3	4	5	n/a	Average
Home Care	2	3	6	1	0	2	2.5
Home Health	4	4	4	1	0	2	2.15
Private Care / Sitter	2	5	7	0	0	2	2.36
Other	3	3				3	1.5

6. List the type of services and their approximate cost.

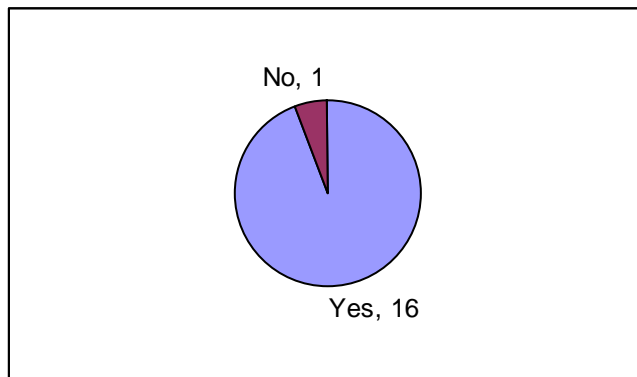
- The onsite clinic operates as a doctor's office two mornings a week. The cost varies according to the treatment.
- Provides companions, private sitters, CNA's. Cost varies depending on service average \$18/hr. or less.
- We use outside companies and they charge them for these services.
- While we provide the most extensive transportation services I am aware of in the industry, some residents might need to be driven to out-of-town doctor's appointments and we help them find the right person to do this at a reasonable cost
- Personal Care/Assisted Living \$3,498/month --SNF \$4,715/month, s/p
- Sitter Service - \$17.00 - \$20.00 per hour --Home Health - varies, Medicare pays most and then resident will not pay for additional help when services are no longer covered.
- Home Care and Private Sitters in the \$16-\$18/hour range
- We are not doing any type of home care/private duty services at this time.

7. If you do not have your own “agency” to provide these services, have you considered developing one?



- Very costly expense
- We have considered it but not moved forward.
- I would like to see groups of HUD buildings work together with a home health agency. We are working on some ideas
- In the process of implementing
- Problems with creating services; if we did, it would conflict with state providing AL services – would have to have CON to include all IL
- We are exploring this at this time but need help making sure we don't go outside the legal limits.

8. Do you have a licensed PCH (assisted living) as a part of your community?



9. If you answered Yes to Question 8 above How easily are you able to transition residents from IL to AL?

1 (Easily)	1	Average = 2.75
2	5	
3	8	
4	1	
5 (With Difficulty)	5	