



Coffey Break



GA Association of Homes & Services for the Aging

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Creating the Future of Aging Services in Georgia

April 2008

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The Georgia Association of Homes and Services for the Aging is the statewide association of over 150 key not-for-profit and other mission-focused organizations dedicated to providing quality housing, health care, community based and other related services for older Georgians. GAHSA 's mission is to represent and promote the common interests of its members through leadership, advocacy, education and other services in order to enhance each member's ability to serve older Georgians.

Inside gahsa



You just don't want to miss this one!
[Download Conference Program](#)

FAX your registration today!



On the Edge of Creating Tomorrows

2008 GAHSA Annual Conference & Trade Exposition

April 14 - 16

Brasstown Valley Resort; Young Harris, Georgia

featuring Fran Battisti

Motivation, preparation and management of successful change

Sponsorship Opportunities

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Georgia Institute
on Aging

Partners



Ziegler
CAPITAL
MARKETS
GROUP

Ziegler Capital
Markets Group



Occupied Renovations
(formerly CSS)



Davidson Retirement
Properties



Moore Stephens Lovelace,
P.A.

Supporters

Get in touch with the buyers you most want to reach in the long-term care and the aging services market via sponsorship opportunities during the 2008 Georgia Association of Homes and Services for the Aging Annual Conference and Trade Exposition!.

GAHSA members spend millions of dollars annually on a wide variety of products and services. Sponsorship offers an opportunity to meet decision makers face-to-face and secure a strong position in the aging services market.

Here's your chance to generate new sales leads and attain referrals; assess the competition; enhance relationships with existing customers; and show your support for the nonprofit aging services field.

A few significant sponsorships are still available for GAHSA business members ranging from \$250-\$800. In addition, sponsors receive recognition at the conference, listing in the GAHSA e-newsletter (Coffey-Break), access to the Conference Attendee list and notification of association events.

Click the following links to register:

Brochure: http://www.gahsa.org/current_items/2008%20conference/2008%20ExhibitorSponsor%20Registration.pdf

And fax back to Barry Lastinger at 404-872-1737.

News from the Staff

New Members

Providers:

AHEPA One
Johnnie B. Moore Towers
Almost Family Adult Services
Kirven Assisted Living (Adult Day Services)
Daily Haven, Inc.

Associates:

ResiDex
Digital Eyez Surveillance
Lewis Brisbois Bisgaard & Smith, LLP

GAHSA launches the Culture Change Network of Georgia

Spearheaded by the Georgia Association of Homes & Services for the Aging (GAHSA) and the Georgia Institute on Aging, The Culture Change Network of Georgia is a group of dedicated supporters and stakeholders working as partners to promote and foster culture change and improve the quality of life for older Georgians *in all settings* where aging services are delivered. By mid April you can begin visiting the web page www.culturechangegea.org. *Transformations*, the first culture change newsletter will be out later this month.



SAVE September 4, 2008 for the First Annual Culture Change Symposium.

National Legislative Alert – Every Member Needed

Mauldin & Jenkins, LLC

We are asking ALL GAHSA MEMBERS to participate in national advocacy by CONTACTING CONGRESS over the first 2 weeks in April! AAHSA is making a significant push before Congress adjourns in May and needs the help of EVERY MEMBER.



It's as simple as 1 – 2 - 3!

LW Consulting, Inc.

Go to www.aahsa.org and click on "Contact Congress" in the box on the right labeled "Quick Links".

Friends

On the Contact Congress Home Page, you will see the information below*:

The Law Offices of Williams & Edelstein

Click on "Take Action" and enter your zip code. You can use your home or work zip code. It will pull up Georgia's 2 State Senators and your Representative. All 3 boxes with their names should be already checked as well as email (verses printed letter).

Dixon Hughes

The information (letter) is already written for you. We encourage you to drop in a paragraph including the name of your community, how many residents you serve, your mission, etc. (whatever your 1-paragraph general story you share).

Mauldin & Jenkins

Presbyterian Homes of Georgia

Then you just type your name, sender information, and the authorization code (provided for you) and send! NOTE: You can preview your letter to see what it looks like before you send it.

Pfizer

- [Legislative Alerts and Updates](#)
- [Proposed Budget Cuts Section 202 Housing](#)

Contributors

HVAC Services

Increased demand for affordable housing cannot be met

February 4, 2008: The fiscal 2009 budget President Bush has submitted to Congress would substantially reduce funding for the Section 202 elderly housing program, recommending a \$195 million, 30% cut below the present \$735 million funding level. ...

Kings Bridge Retirement Center

[Take Action](#)

Lutheran Towers

- [Medicare & Medicaid on the Chopping Block](#)

Seth Strongin

Fiscal 2009 Budget Proposes Steep Cuts

February 4, 2008: President Bush has submitted a fiscal year 2009 budget proposal to Congress that calls for severe Medicare and Medicaid funding cuts. ...

[Take Action](#)



- [Home & Community Based Services](#)
Cuts Proposed for fiscal 2009
- [Prevent State Medicaid Cuts](#)
Urge Congress to Provide a Temporary Increase in Federal Funding
- [Establish Technology Consortium](#)

AAHSA
www.aahsa.org

Keep up with the
Quality First Program

2008 GAHSA
Conference and Trade
Exposition

April 14-16

Brasstown Valley Resort
& Conference Center

Support S. 908

- [Long-Term Care Financing Reform is Essential](#)
Ask Congress to Act Now

AAHSA staff just asked us this week to pay special attention to Section 202 Affordable Housing push (they think they can get it passed with members support), Medicaid and Medicare Funding Cuts, and the Establishing Technology Consortium bill.

PLEASE take a few minutes to participate in the next few days.

ONCE YOU'VE DONE THIS, please continue to check Contact Congress every few weeks and respond to the requests from AAHSA to contact your members of Congress –

NOW IS THE TIME to be the change we want to see!!!

1st Annual AAHSA Homecoming Week

[AAHSA Homecoming Week Toolkit Now Available Online](#)

From May 26-30, we are asking members to host some type of event to shine a spotlight on their community's treasures—the people they serve. Start planning your Homecoming Week event today with the help of our [Homecoming Week toolkit](#) featuring event ideas, planning tips and strategies to get media attention for your organization's celebration of the "community treasures" you serve.

http://www.aahsa.org/newsroom/member/homecoming/documents/homecoming_toolkit.pdf

GAHSA LISTSERV (Temporarily Down)

Many of you may have been wondering if your listserv connection has been inoperable and the answer is yes. Our listserv provider has gone to a web based approach and is cost prohibitive. Therefore, we are exploring new ways to continue this important service to our members.

The GAHSA staff is working diligently to bring you a new and improved Listserv communicator this spring. Be on the lookout for additional details.

Events at a Glance

Notice that each of the events has a link to the registration brochure which contains a form you can fax in. You also have the option of registering on-line.

Monday-Wednesday, April 14-16

2008 Annual Conference

[download conference program](#)

Tuesday, April 22

[Spirituality in Aging Series](#)

Why Spiritual Care Matters

Lutheran Church of the Redeemer

9:00 am - 3:30

Tuesday/Wednesday, April 29 & 30

[Disaster and Emergency Preparedness](#)

[Train the Trainer](#)

gahsa Offices

Thursday, May 8

Spring Luncheon
St. George Village, Roswell
Generations at Work

Tuesday, May 13

[Assisted Living Best Practices/GA-ORS](#)
The Brickyard, Macon
9 am - 2 pm

Wednesday, May 14

[OSHA 10-hour General Standards Certification Training](#)
Cobb Galleria

Thursday, May 15

[Fiscal Governance & Compliance](#)
William Breman Jewish Home, Atlanta
10 am - 3 pm

Thursday, May 22

Forums Day
Maintenance/Physical Plant Directors
Service Coordinators
Marketing/Admissions
Cascade United Methodist Church

General Notes of Interest

Reducing Stress

Stress is a natural part of the long-term care industry. There are many ways to reduce tension and relax. [About.com](#) lists ten stress relievers that may be the most effective for the amount of work and time involved.

<http://stress.about.com/od/generaltechniques/tp/toptensionacts.htm>

Ending Medicare Doomsday Predictions

Center for Medicare Advocacy

On Tuesday, March 25, 2008, the Medicare Board of Trustees released its annual report examining the fiscal status of Medicare. As expected, the Trustees issued a 'Medicare funding warning' based on the proportion of general revenues financing the Medicare program (see our February 21 Weekly Alert). The Trustees project that Medicare's Part A trust fund will exhaust its reserves in 2019, the same year the Trustees predicted last year, albeit slightly earlier in the year. With this information, the Trustees recommend action to address Medicare's fiscal challenges.

[Click here](#) for the complete article.

http://www.medicareadvocacy.org/Reform_08_03.27.2008TrusteesReport.htm

Hit By a Bus

The annals of corporate America have seldom, if ever, recounted a single

tale of a public-company CEO being hit by a bus. Yet the types of incidents that can "take out" a CEO are varied and increasingly frequent. [Read the entire article.](#)

<http://www.directorship.com/hit-by-a-bus>
from IAHSA Communique

New Resource for Women and the Aging Network

A new web-based resource for individuals and aging organizations has been established providing comprehensive information promoting financial literacy and retirement planning for women with average and low-incomes. *The National Education and Resource Center on Women and Retirement Planning* is jointly operated by the federal Administration on Aging and the Women's Institute for a Secure Retirement (WISER).

The Center improves women's access to basic financial and retirement planning tools to promote financial literacy. The Center's materials include a full library of fact sheets on topics such as budgeting, saving and investing, understanding your pension plan, buying long-term care insurance, Social Security, retirement health and other important topics. Lifetime financial planning is one key to reducing the unacceptably high rate of poverty among older women. Women with financial skills and resources live a more secure and healthy life. The Center's user-friendly tools help women gain the financial skills they need to improve their future financial security. The link to this website is:

http://www.wiserwomen.org/portal/index.php?option=com_content&task=view&id=249&Itemid=0

Women and advocates are also invited to join WISER's email list. Use the link below to join and receive monthly updates regarding WISER's activities, new publications and other useful tips. Your email address is kept completely private.

<http://visitor.constantcontact.com/email.jsp?m=1101429300774&p=oi>

Joining a Nonprofit Board Is More Than a Labor of Love

You might accept the nomination out of solidarity with the cause or as a resume-builder, but there's work to be done.

By ERIN CHAMBERS

Special to THE WALL STREET JOURNAL

Since so few of them pay these days, joining the board of a nonprofit is usually more about passion—or resume building—than making a little extra money on the side. And regardless of the organization's mission, Terry Temkin, founder of Florida-based nonprofit consultancy Core Strategies for Nonprofits, says all nonprofits are simply looking for "bright, dynamic minds" to help get their organizations to the next level.

Your First 90 Days

Follow up on standard public relations efforts. Connect with the organization's public relations department immediately to ensure they have an updated bio and photo for any standard press releases. Jim Kristie, editor of Philadelphia-based *Directors & Boards* magazine since 1981, also suggests reaching out to one's personal network of alumni and business connections with a more casual announcement in an alumni newsletter or personal Web site. "It would be natural to do some self promotion by looking for ways to leverage that new board position in your own network," he says.

Don't blow off the orientation. This is especially important if there are multiple new appointments. It's a mistake to assume that all boards function the same way, says Ms. Tempkins. "You need to be there," she

says. And with so few board meetings these days—many organizations have ramped down to meeting just once per quarter—new directors need to take advantage of every face-to-face opportunity with fellow board members.

The first board meeting: Observe the group dynamic. "[A] new board member has to find out where the power lies on the board and where the force of gravity is," says Mr. Kristie who serves on several nonprofit boards. "It's like any other group. There are cliques, there are leaders, and then there are other directors who aren't pulling their weight." Much of a director's first board meeting should be about deciphering who's who.

Look outside the boardroom. Find out if any of the directors live or work in your area, and make to plans to meet for lunch. "Try to ride to the airport together," if you're both flying in from another city, says Mr. Kristie. Ms. Timkin advises scheduling a one-on-one session with the organization's chief administrator directly. Casual conversations can be more informative than formal meetings when trying to understand the unique challenges involved in running a nonprofit.

Ask questions. Experts agree that the primary function of any board, nonprofit or corporate, is to ask the tough questions. "Be somebody who asks questions, who doesn't take things at face value." Says Ms. Temkin. "What you really require from directors is a community perspective. Someone who is out in the field hearing and doing and seeing things."

Write to Erin Chambers at cjeditor@dowjones.com

GAHSA Salary Survey ON-LINE May 1st (Deadline – May 31st)

It's that time again! The GAHSA on-line salary survey is customized for GAHSA and will be ready for you to access on May 1, 2008. The **deadline to complete the survey is May 31st.**

You will receive a communication with your pass code to access the survey. To obtain the best data, **WE NEED EACH MEMBER** to participate in the survey. We know you need the data when preparing budgets and hiring new staff because we receive calls for the information on a regular basis. Only participants in the survey will receive the survey results for FREE. Those not participating will pay \$350 for access to the reports. A demonstration of the module will be available for viewing during the Annual Conference and Trade Exposition (April 15th from 10 a.m. – 2 p.m. in the Chimney Top room). There are several improvements to the survey.

A small Task Force of GAHSA members has been organized to help with planning, logistics, and most of all--Technical Assistance. So there will be at least 5 points of contacts to help you with completing the survey this year.

Our goal is to have 100% participation. **So there will be incentive prizes that you can qualify for in exchange for your completed survey!** All members who complete the survey will be entered into a drawing for

Full registration, plus lodging, to the 2009
GAHSA/SCANPHA Joint Conference on Aging in August
(March 30 - April 1, 2009)

or

Two night stay at Brasstown Valley Resort in Young Harris,

GA in the North Georgia Mountains.

For survey technical assistance, contact:

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Bonnie Robishaud brobichaud@srconn.org
Erin Davis erin.davis@emoryhealthcare.org
Susan Watkins swatkins@gahsa.org
Jacque Thornton jthorton@gahsa.org

GAHSA Website Updates

If you go to www.gahsa.org on a regular basis, its probably to find information about upcoming events and download brochures and registrations forms.

However there's lot more to be found, particularly in the **FOR MEMBERS** section (password = "quality"). A sampling of what's available there:

Adult Day Services: documents related to the development of Rules and Regulations for Adult Day Care by the Georgia Legislature.

Affordable Senior Housing Providers: A report of Frequently Cited Deficiencies.

Assisted Living: PowerPoint presentations from the Assisted Living Symposium held February 22nd in Macon as well as information about the upcoming Best Practices 2008 event.

Fuqua Mental Health Project and gahsaNEXT: Materials related to these ongoing programs

Publications: Archives of past issues of *Coffey Break* and *LIFELines* and other documents of interest.

Marketing Your Community: The PowerPoint presentation that Tee Nearman presented at the March 13 Marketing forum.

as well as materials from the Service Coordinator's Conference, BOMI Course information for Maintenance Professionals, materials from the Director of Nursing Conference and lots more.

Public Policy Update

From Tom Bauer, GAHSA Legislative Counsel

2008 General Assembly

On Friday, March 28 the 2008 General Assembly completed the 36th day of its 40-day session. There are many significant issues remaining to be

solved before the projected conclusion on Friday April 4. There are major differences between the House and Senate versions of such issues as the FY '09 budget, tax relief, transportation funding, and regulation (certificate of need) and funding of health care services (trauma centers). Most of these differences will now have to be resolved by conference committees.

Several of GAHSA's public policy priorities have been the product of deliberation. This is particularly true of efforts to allow some degree of "direct admission" to skilled nursing facilities in continuing care retirement communities (CCRC) and to implement the licensure of adult day centers.

Continuing Care Retirement Communities

The language of GAHSA's bill, SB 539, has been included in the "big bill" (SB 433) being used to address overall reform of the Certificate of Need (CON) process. SB 539 would allow a CCRC in its first year to utilize up to 50% of its skilled nursing beds for persons admitted from outside the CCRC. This percentage would then decline by 10% per year over the next four years. This language was negotiated with the Georgia Health Care Association.

SB 433 has bogged down, and as she had committed, Rep. Sharon Cooper called a meeting of the House Special Committee on Certificate of Need to consider SB 539. This bill, along with SB 490 (an initiative of the Georgia Health Care Association and supported by GAHSA) to allow nursing homes to move and/or to subdivide (but not add) beds without applying for CON, was passed by the Special CON committee March 29.

These bills should be on the house floor before the end of the session in a "structured" form (protecting them from being used as a "vehicle"- i.e., a bill onto which more controversial CON amendments could be attached- such as language to allow general surgery to be considered a medical specialty, thus allowing a general surgery practice to offer outpatient ambulatory surgical services without applying for a certificate of need).

While the underlying issue in SB 539 is not controversial, it was amended in the Senate to add language requested by the Department of Community of Health to clarify further that none of the CCRC nursing home beds could be reimbursed by Medicaid. Many thanks to Sen. Don Thomas, sponsor of SB 539 for his assistance in ensuring that SB 539 made the "crossover" day deadline and special thanks are due to Rep. Cooper for her leadership in the House.

Adult Day Center Rules

As reported last month, the Department of Human Resources Board proposed rules on "regulation light" to accommodate congregational respite centers (known as "limited service programs") with regard to licensure of adult day centers. The definition of such centers is: "an adult day center that is operated by a non-profit corporation for no more than 25 hours per week and staffed primarily by volunteers to provide basic social and recreational activities to aging adults who can feed and toilet themselves and participate in group activities safely."

GAHSA was hopeful that the this "regulation light" approach for certain

adult day programs would lead to more flexibility for smaller programs- including congregational respite programs- and would successfully conclude the long process of implementing licensure rules. However, HB 1044 (by Rep. Len Walker, chair of the Human Relations and Aging Committee) was introduced, and the DHR Board delayed adoption of the proposed rules. The bill exempts "respite care services programs" from most of the original proposed rules and imposes most of the "regulation light" provisions contained in the proposed DHR rules with the significant exception of the provisions requiring a "clear written contract" and ones that require that centers have a disaster/emergency plan. Unfortunately, as introduced HB 1044 also "grandfathered" (exempts) existing respite care programs from any regulation.

Despite the persistent efforts of GAHSA and others to discuss and hopefully amend HB 1044, the bill has passed the House and Senate in the form described above. Additionally, in lieu of resolving the inconsistency of regulating future programs and exempting current ones, HB 1044 now exempts all "respite care services programs" from regulation. GAHSA and other advocates will need to will continue to find ways to ensure the basic safety of seniors in all adult day programs.

Budget Issues

The decline in economic conditions has led Governor Perdue to reduce the state's revenue estimate by \$245 million. As a result, coupled with already existing disappointing recommendations on funding of seniors' programs, it looks as if little enhancement of such programs will be funded this year. This would include the COAGE priority to provide new funds for the human services transportation program for seniors and persons with disabilities.

GAHSA Day at the Capitol

February 27 was "GAHSA Day at the Capitol", a gathering which GAHSA has made a part of its annual participation of "Seniors Week". Approximately 25-30 GAHSA members and residents of GAHSA programs came to the Capitol and were briefed by President Walter Coffey and Legislative Counsel Tom Bauer on issues affecting seniors this year. In addition, the group heard from Senator Nan Orrock, long time advocate on health and aging issues.

Business Connection -- Update from our Associate Members

From LW CONSULTING, INC.

SEVEN STEPS TO IMPROVED LEADERSHIP SKILLS

STEP I – Managing the Customer
STEP II – Managing Performance

STEP III – Managing Quality
STEP IV – Managing Individuals
STEP V – Managing the Team
STEP VI – Managing Change
STEP VII – 20 Tips for Success

In the May Issue -- STEP VII - 20 Tips for Success

LW Consulting
Sharon Allred
sallred@lw-consult.com
770-454-6817

Georgia Institute on Aging

**“LIFELines” email publication
for GAHSA Nursing Home Members & Nursing Staff**

GAHSA healthcare/nursing home members will begin receiving a new publication called LIFELines. This publication is a partnership between GAHSA and our Illinois Association (Life Services Network). LIFELines provides timely information regarding state and federal issues such as survey preparedness, risk management, immediate jeopardy, clinical issues, abuse investigation, recruitment and retention and a host of other vital information for GAHSA nursing home members. **All GAHSA nursing home members should now be automatically receiving LIFELines. Any other GAHSA member is welcomed to receive this publication – just contact swatkins@gahsa.org.**

Topics in March LIFELines were:

March 17th - Restraints: Fact versus Urban Legend and F441 Infection Control: It's not just about hand washing anymore!

March 31st - The Ups and Downs of Mechanical Lifts AND The Turning & Positioning Schedule: Generic or Resident-specific?

Last Month's Events in Review

**Elderly Housing (with SAHMA)
Thursday, March 6
Loudermilk Center**

**Marketing, Maintenance and Service Coordinator Forums
Thursday, March 13
Cascade United Methodist Church**



Maintenance Professions listening to a presentation on *Going Green* by Skip Seals of Spartan Chemical.



Queen Bailey, Service Coordination Administrator at Clairmont Oaks, Decatur leads the Service Coordinators Forum in a questions and answer brainstorming session.



Tee Nearman of GlennDevins presented *Effective Marketing and Sales* at the Marketing and Admissions Forum.

Upcoming Events

News throughout the Continuum

Affordable Housing

Super NOFA Notice Released Last Week

The U.S. Department of Housing and Urban Development (HUD) released the 2008 Super Notice of Funding Availability (NOFA) last week that includes funding for the Section 202 Supportive Housing for the Elderly program, the Section 811 Funding for the Disabled program, and the ROSS Service Coordinators program. Please review the deadline dates for each of the programs on the grants.gov web site. They will also be published in future NOFA's. To download the NOFA, [click here](#).

<http://a257.g.akamaitech.net/7/257/2422/01jan20081800/edocket.access.gpo.gov/2008/pdf/E8-5626.pdf>

Nursing Care

Pharmacologic Management of Neuropathic Pain

A recent update on the Pharmacologic management of neuropathic pain has been released through the National Guidelines Clearinghouse (www.guideline.gov). The evidence-based recommendations take you through a step by step process and make recommendations for pharmacologic interventions based on that process. [Review the entire release](#), please go to the following website.

http://www.guideline.gov/summary/summary.aspx?view_id=1&doc_id=11724
from IAHSA Communique

Simulation Improves Caregivers' Performance but Whether it Improves Patient Outcomes Is Still Uncertain **AHRQ Research Activities, March 2008**

In today's technology-driven world, simulators have staked their claim in the health care training arena. Because they mimic real-life situations, these devices are touted as tools that improve skills, safety, teamwork, and patient health. To answer the question of whether simulators actually advance care delivery and patient outcomes, Children's Hospital of Philadelphia researchers reviewed numerous journal articles. The research team looked at simulators for their ability to improve confidence, competence, operational performance, and patient outcomes. The team found that many who used simulators to learn a clinical task reported having increased confidence in their performance. However, this new-found self assurance did not always correlate with an ability to complete the task. Rates use video or sound recordings often integral parts of simulator training to evaluate trainees' competence.

[Click here](#) to continue reading.
<http://www.ahrq.gov/research/mar08/0308RA12.htm>

Assisted Living

Medications Task Group begins Work

At the GAHSA Assisted Living Symposium in February, a task group was formed to begin a dialogue about the medication regulations for assisted living in Georgia.

Several GAHSA members recently attended the ORS Medication Guidelines Training in Decatur as a starting point for our dialogue. It was a good day to be reminded of the current regulations. A list of reminders from the group for GAHSA Assisted Living members will be posted in the "For Members" section under Assisted Living by April 15th.

Don't forget to join us for the Assisted Living Best Practices event on May 13th in Macon. Download the [Registration Form](#).

Georgia ORS Updates Regulatory Guidelines

The Office of Regulatory Services is updating the Personal Care Home Indicator Manual and has asked GAHSA Assisted Living members for any suggestions to help address unclear guidelines. Please forward suggestions to wcoffey@gahsa.org no later than Wednesday, April 16th. Please provide specific rule numbers as well as suggestions for language to clarify the rule.

Assisted Living Health & Safety Compliance Rating

GAHSA continues to provide direction relating to this project with ORS. Per GAHSA member suggestions at the Assisted Living Symposium, it appears ORS is now amenable to using a numerical system for consumers to gain an understanding of each facilities compliance rating. They may use a tiered system that groups similar facilities together. A trail version of the site should be available in mid May – watch for details.

GAHSA VACANCY REPORT

Please assist your colleagues by sharing this information when you receive calls from consumers you cannot serve.

Facility	Units	Cost	Type of Subsidy/Waiver
Calvin Court	16 – Efficiency	\$516	
	9 – One Bedroom	\$681	
Campbell-Stone Apartments	11 – Efficiency	\$650	Sec. 8
	24 – One Bedroom	\$800	Sec. 8
Christian City Sparks Inn	4 – One Bedroom	\$1996	
	2 – Two Bedroom	\$3300	

	4 - Alzheimer's Care	\$3259	
Lutheran Towers	5 - Efficiency		Sec. 8
	2 - One Bedroom		Sec. 8
Springfield Gardens	1 - One Bedroom	\$627	HUD PRAC
Wesley Woods Towers	20 - One Bedroom		HUD 236
The Zaban Tower	2 - Efficiency		HUD PRAC
	Personal Care:		
	4- One Bedroom	\$2565	HUD PRAC
	3 - Studio	\$2029	HUD PRAC

CAREER OPPORTUNITITES (EEO)

Click the job title for a complete description.

Clairmont Oaks, Decatur

[Resident Program Facilitator](#)

Visiting Nurse | Hospice Atlanta

[Director, Care Management Services](#)

Presbyterian Communities of South Carolina

[Administrator](#)

Rosecrest Rehabilitation and Healthcare Inman, SC

[Administrator](#)

Christian City Union City

[Recreational Therapist](#)

[Director Housekeeping and Laundry](#)

[Switchboard Operator / Receptionist](#)

AAHSA Information

News from AAHSA Melissa Sharp, Vice President, Southeast Region, AAHSA

Please feel free to contact me with your questions or concerns at (202) 508-9456 or by e-mail at msharp@aahsa.org.

HUD Releases Fiscal 2008 General Funding Announcmenet (Super NOFA)

HUD just published preliminary information to help you apply for Section 202, service coordinator or assisted living conversion grants. Funding specific to each of the programs will be announced soon.

Upcoming Audio Conferences

[Section 8 Contract Renewals: Insights and Options for AAHSA Senior Housing Providers](#)

April 10, 2008
2 to 3:30 p.m., Eastern Time

- Review six options and alternatives available when renewing your Section 8 contract.
- Discuss the complex range of issues to consider when selecting the most appropriate option for your project.
- Explore the implications of and strategies for dealing with recent changes in the Section 8 guidebook, including understanding the change regarding the "lesser of" test for renewal rents.

[The Importance of First Impressions: Are Your People Ready?](#)

April 17, 2008
2 to 3:30 p.m., Eastern Time

- Determine whether your organization understands the value and consequences of first impressions and how they impact the perceptions of prospective residents.
- Outline the necessary steps to make a good first impression and how to it as a marketing opportunity.
- Take home an action plan of practical ideas to improve service, performance, trust and quality of life.

Tell the Story: Nominations Accepted Until April 30 for 2008 AAHSA Awards

Do you know someone whose state and national leadership merits AAHSA's highest award, the Award of Honor? Has a GAHSA member

created an innovative program or demonstrated excellence in other ways? Now's the time to tell their story. Nominate an organization or individual for an AAHSA award, or urge them to nominate themselves. You can also nominate previous GAHSA award winners for national recognition. (Be sure to use the AAHSA nomination forms and answer the questions our judges have posed.) The AAHSA awards honor organizations and individuals who have made a commitment to Quality First, who embody excellence in leadership as well as care and service innovation, and who are making outstanding contributions to their communities and the field. The nine award categories are:

- Award of Honor
- Excellence in Leadership Award
- Excellence in the Workplace Award
- Leading-edge Care and Services Award
- Hobart Jackson Cultural Diversity Award
- Dr. Herbert Shore Outstanding Mentor Award
- Excellence in Research and Education Award
- Public Trust Award
- Outstanding Advocacy Award

Winners will receive free registration for AAHSA's 2008 Annual Meeting & Exposition in Philadelphia, where they will be recognized for their accomplishments. To nominate someone, see the awards brochure you received in the mail, or access full details at www.aahsa.org/award. We are accepting nominations online for the first time this year, or they can be mailed.

Celebrate AAHSA Homecoming Week: Host an event in your community
AAHSA's Homecoming Week is a time for members to invite their greater community to learn more about their work and the people they serve.

From **May 26-30**, we are asking members to host some type of event to shine a spotlight on their community's treasures: the people they serve. Visit www.AAHSAhomecoming.org to get program ideas and tell us what you're planning.

AAHSA Member Benefit Spotlight: AAHSA This Week

This Week is AAHSA's e-mail newsletter. It keeps you abreast of our advocacy efforts, the latest in Quality First, recent publications, events, technology developments, jobs in the field and much more. The most recent issues and archived newsletters can be found [here](#). Check out our brand new format which debuted the last week of March!

Want more people in your organization to receive *This Week*? Just send an e-mail with their contact information to memberservices@aaahsa.org.

